



Development  
Finance  
Partners

# Australia's leading experts in property development and construction finance

## Core Credentials

- **14+ years arranging property financed for developers and investors**
- **Over \$3 billion in property development projects financed**
- **Trusted capital partner network spanning banks and non-banks**
- **Specialists in construction, land bank, mezzanine, and residual stock loans**

## Leadership & Authority

### Matthew Royal – Co-Founder & Director

With over 20 years in structured property finance, Matthew has been featured in The Australian Financial Review and The Urban Developer as a trusted voice on development funding. He co-founded DFP in 2011 and has since arranged billions in property finance for developers nationwide.

### Baxter Gamble – Co-Founder & Director

Baxter brings more than 30 years of experience across acquisitions, equity investment, and development finance. He has overseen more than \$1.5 billion in loans and an \$800 million loan book, and is a frequent contributor to property industry panels and media.

*Together, Matthew and Baxter lead DFP with deep industry knowledge, strong capital relationships, and a proven record of execution across residential, industrial mixed-use projects.*

## Key Services



### Construction Loans

Structured facilities to fund developments from start to finish



### Land Bank Finance

Flexible refinancing and equity release for DA-approved sites



### Residual Stock Loans

Unlock equity and extend sales campaigns post-completion



### Mezzanine & Pref Equity

Optimise capital structures and maximise returns

## Google Reviews

*"Extremely helpful and knowledgeable. They get development finance sorted quickly and without the need for presales. We've used them twice now and will continue."*

**Justin L.**

*"We referred another client to Baxter and the DFP team. Again they created a fantastic outcome."*

**Marc J.**

*"Kate and the team at DFP were instrumental in securing Land Bank Finance for our subdivision project."*

**Brian B.**

*"These guys are the best in the game. I've used them for multiple projects and they always find the right solution."*

**Aaron S.**

## Featured Case Studies

### **Mixed-Use Construction Finance**

DFP secured \$8.6M construction funding for a mixed-use residential and retail project in Victoria, achieving leverage where banks capped lower. [Read Case Study](#)

### **Residential Construction Loan**

DFP arranged residual stock finance that enabled 100% site acquisition, positioning the client for future construction success. [Read Case Study](#)

### **\$16M Land Bank Facility, 101% LVR**

DFP achieved an extraordinary 101% LVR for a residential land development, unlocking capital where traditional lenders refused. [Read Case Study](#)

### **Zero Presales Industrial Finance**

Secured significant facilities for projects requiring finance without presales, demonstrating lender confidence in DFP's structuring. [Read Case Study](#)

## Awards



## Memberships



## Media Mentions



## Community and Partnerships

